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Organizational Analysis in Preparation for LMS Change: A Narrative Case Study

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2 Organizational Analysis in Preparation for LMS Change: a Narrative 3 Case Study

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AQ1 Abstract

8 Collaboration and teamwork are concepts routinely attributed to organizational success and successful change management.
9 Yet often the details of these collaborative experiences are limited to participants in the team involved. In this case study we
10 highlight how a learning experience architect, as part of an organizational working group, could leverage human performance
11 technology (HPT) principles to lead the analysis efforts surrounding an LMS platform change at a professional training
12 organization. Human performance technology is the study and practice of improving productivity in organizations. This
13 includes designing and developing effective interventions, processes, and methodologies that are ethical, results-oriented,
14 comprehensive, and systemic (West, 2018). This article covers the project's genesis, the project team's creation, and how
15 the analysis work was carried out. The first author's unique access to the subject matter of this case study provides the abil-
16 ity to present the project's analysis phase in the following narrative format. This article's intrinsic case study represents an
17 exploratory inquiry into a single case, as this article's conclusions are inherently limited to its scope. Nevertheless, the article
18 provides evidence that large scale change within organizations requires a balance of effective communication practices and
19 organizational systems thinking.

20 **Keywords** Organizational analysis · Teams building · Change management

AQ2

21 Introduction

22 Organizations in the private sector and higher education
23 are increasingly turning to learning management systems
24 (LMSs) to manage organizational communication, training,
AQ3 and collaborative learning experiences (Blackmon & Moore,
26 2020; Moore, 2019). From a technical viewpoint, LMSs pro-
27 vide a centralized information technology (IT) system that
28 can efficiently and consistently facilitate an organization's
29 training needs (Grönlund & Islam, 2010; Kraveva et al.,
30 2019; McGill & Klobas, 2009; Muhardi et al., 2020; Rabi-
31 man et al., 2020). And while there are clear benefits for using
32 an LMS, there are also potential challenges in selecting and
33 implementing such a system. Perhaps the most pressing

challenge is selecting an LMS that can provide the tools 34
and resources to support the greater organizational and end 35
user's needs in meaningful ways. Aligning these two some- 36
times divergent needs presents a challenge for any training 37
organization but is potentially magnified when the organiza- 38
tion's core business model is based around education, as is 39
the case within higher education and professional training 40
organizations. In both examples, we put forth that the LMS 41
is not simply a technological toolset but a representation of 42
the organization's identity. Based on these descriptors of 43
an LMS, one can likely ascertain that the selection, devel- 44
opment, and implementation of a new LMS is a complex 45
process that would affect multiple levels of organizational 46
policies and procedures. As such, this article is situated 47
within that process, specifically bounded within the onset 48
and analysis phase of a corporate initiative to modernize a 49
professional training organization's LMS. 50

Often when an organization decides to implement a tech- 51
nology tool like an LMS, the organization will turn to the 52
information technology division (ITD) and approach the pro- 53
cess as a technology project (Mohapatra & Mahalik, 2018; 54
Moore & Johnson, 2017). This can be problematic because 55

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56 in many organizations, the ITD operates too far removed
57 from processes owners or business functions (Moore &
58 Johnson, 2017). This separation results in a disconnect
59 between the technology implementation and alignment to
60 the specific tasks and users. One way to mitigate this is by
61 including stakeholders in the development process—a tech-
62 nique that has been shown to result in positive impressions
63 from stakeholders and end users (Mcgill & Klobas, 2009;
64 Rabiman et al., 2020; Trkman, 2010). This collaborative
65 approach to information systems development and imple-
66 mentation gives stakeholders the opportunity to incorporate
67 their needs and vision into the process, resulting in more
68 successful projects (Boudreau & Robey, 2005; Moore &
69 Johnson, 2017; Prinsloo, 2018; Wing et al., 2017). In addi-
70 tion to the aforementioned issues associated with ITD, senior
71 leadership far removed from the day-to-day operation of
72 the organization have been found to compound problems by
73 mandating process and data requirements that appear to do
74 little for the front-line user (Senge & Sterman, 1992; Sunder
75 & Ganesh, 2021).

76 To highlight how a collaborative approach to informa-
77 tion systems development can be used within the context of
78 choosing or developing an LMS, we highlight the process
79 that a professional training organization within the aerospace
80 sector used in creating a project team and performing a sys-
81 tematic analysis utilizing an established HPT framework.
82 This article serves as a snapshot of one part of a multi-year
83 process. The purpose of this case study is to describe the
84 analysis efforts of an organization's internal working group
85 whose objective was to identify and implement a new LMS
86 for a professional training organization.

87 Literature Review

88 Learning Management System

89 A learning management system is a web-based software
90 application which assists with the delivery of learning
91 experiences. As the purpose of this article is to not redefine
92 the terms used to describe learning management systems in
93 general, we put forth the following established definitions
94 of LMSs. Lawler (2011) describes that a robust LMS should
95 include certain feature sets, including: automated adminis-
96 tration of teaching and learning tasks (i.e., grading), self-
97 guided experiences and services, rapid assembly of learning
98 materials, scalability on web-based platforms, the capabil-
99 ity of personalized experiences, and support for portability
100 and accessibility standards. Turnbull et al. (2019) further
101 defines an LMS as acting as a web-based interactive learning
102 environment which assists in automating the administration,
103 organization, delivery, and reporting of educational content

and learning outcomes. Thus, baseline expectations of any
LMS include some if not all these specific features.

As more technology is integrated within organizations,
it is critically important that the organization's vision, mis-
sions, and objectives are all closely aligned with the selected
technology tools (Moore & Fodrey, 2018). This is significant
for functional tasks where a link between the technological
tool and the specific work task impacts individuals' perfor-
mance (Mcgill & Klobas, 2009; Trkman, 2010). As it stands,
an organization is made up of a collective of individuals;
these same individuals and their actions make up the organi-
zation's identity and culture. Naturally then, studies have
shown that organizational culture has been found to have
profound effects on any systematic change, including but
not limited to software implementation (Dueholm Müller
& Axel Nielsen, 2013; Mohapatra & Mahalik, 2018; Niazi
et al., 2010; Shih & Huang, 2010).

The literature makes clear that aligning support and per-
formance functions of an LMS is critical to LMS accept-
ance and ultimate project success (Chaubey & Bhattacharya,
2015; Macfadyen & Dawson, 2009; Turnbull et al., 2019,
2021). In several circumstances within the context of higher
education, the extant research points to specific features and
functions being critical to LMS success in specific contexts
(e.g., the availability of forums, advanced analytics, col-
laborative spaces, among others (Cobos et al., 2019; Ilyas
et al., 2017; Lawler, 2011; Ramírez-Correa et al., 2016)).
In nearly all circumstances, success or failure of imple-
mentation appears to hinge on the LMS's ability to address
organizational needs. But the root cause of these failures or
successes often stems not necessarily from the tool itself,
but how the tool was designed, selected, or implemented.

As such, the analysis described within this article high-
lights many of the functions and features included in a
potential LMS as they pertain to the subject of this study's
specific context. Yet the study's focus is not on these LMS
characteristics, but rather on how these elements were dis-
cussed, debated, and collaborated upon within the analysis
phase of the overall project. Thus, this study utilizes a con-
ceptual framework based within Human Performance Tech-
nology to facilitate discovery of these features and processes
to support the success of the technological implementation
regardless of technological selection or feature set.

Human Performance Technology

Human performance technology has been described as the
study and practice of improving productivity in organiza-
tions. The actions within the study and practice of HPT
include designing and developing effective interventions,
processes, and methodologies which are ethical, results-
oriented, comprehensive, and systemic (West, 2018). While
the technological implementation project easily fits within

155 the scope of HPT, it is important to note that this study does
156 not include that complete scope, as the project team later
157 described within this article was not tasked with accomplish-
158 ing the entirety of the project. Instead the team was tasked
159 with the initial analysis phases of the project.

160 Regardless, the scope of this work fits well within the
161 International Society for Performance Improvement (ISPI)
162 standards for performance improvement design, itself a set
163 of standards universally recognized as foundational elements
164 withing the conceptual framework that is HPT. These stand-
165 ards include:

- 166 1. Focus on Results or Outcomes
- 167 2. Take a Systemic View
- 168 3. Add Value
- 169 4. Work in Partnership with Clients and Stakeholders
- 170 5. Determine Need or Opportunity
- 171 6. Determine Cause
- 172 7. Design Solutions including Implementation and Evalu-
173 ation
- 174 8. Ensure Solutions' Conformity and Feasibility
- 175 9. Implement Solutions
- 176 10. Evaluation Results and Impact

177 (International Society for Performance Improvement, 2022).

178 This article focuses on the team building, partnership, and
179 stakeholder's element of the ISPI set of standards while also
180 including implicit and explicit connections to other elements
181 set within the framework. As already described, it is possible
182 that even a seemingly small software change can inexplicitly
183 affect organizational culture and vice versa. Because of this,
184 it would appear critical to establish the scope of any pro-
185 posed change, be it technical or interpersonal. Evidence sug-
186 gests this is best accomplished through open collaborative
187 approaches undertaken by the organization itself (Boudreau
188 & Robey, 2005; Moore & Johnson, 2017; Prinsloo, 2018).
189 Specifically, this involves identifying appropriate stakehold-
190 ers and including them in the development process. A stake-
191 holder is an individual or set of individuals who contribute
192 to and benefit from activities that lead to value creation
193 (Freudenreich et al., 2020). Leveraging appropriate stake-
194 holders helps not only identify blind spots which may occur
195 in project implementation, but also ensures that the technol-
196 ogy and task fit is appropriate, resulting in better technology
197 usage and user experiences (Abelein et al., 2013; Harrati
198 et al., 2017; McGill & Klobas, 2009).

199 Expanding on several of ISPI's standards, including a
200 focus on results or outcomes, the need to add value, along
201 with taking a systematic view, it becomes clear that within
202 an organization, tasks will be diverse in complexity and
203 level of autonomy afforded to the user (Alam & Campbell,
204 2012; Fu et al., 2019). A challenge within many organiza-
205 tions is identifying these diverse tasks and understanding

206 how technology can support them through new processes,
207 automations, or other emergent support interventions. The
208 proper alignment between the tasks and the chosen technol-
209 ogy system can be the difference between a successful and
210 an unsuccessful implementation (Petter et al., 2013). This is
211 most nascent within the context of the end user experience
212 for any technological tool; users need to be engaged early
213 and often within the process to help establish connections
214 between the context of their work tasks and the proposed
215 new system(s) (Abelein et al., 2013). End users are gener-
216 ally focused on how to do their job in the most efficient way
217 possible, so it is not surprising that they will avoid an offered
218 solution that does not improve their work performance or
219 aid in their completion of work tasks (Harrati et al., 2017;
220 Moore & Johnson, 2017). Therefore, it is crucial to engage
221 users throughout the development and subsequent imple-
222 mentation processes (Abusamhadana et al., 2019; Chan &
223 Pan, 2008).

224 Rummler put forth a formalized conceptual approach
225 to HPT, known as the nine performance variables model,
226 which was implemented with the project team (Raimas &
227 Rummler, 2009; Rummler & Brache, 2013). Rummler's
228 model was specifically chosen due to its fundamental
229 approach to human performance technology and its propen-
230 sity to address systemic organizational opportunities and
231 central processes (Ramias & Rummler, 2009; Rummler &
232 Brache, 2013).

233 Background and Context

234 The professional training organization featured in this case
235 study is a private enterprise with over 5000 employees in
236 27 global locations. We will refer to this organization as
237 ACME Training within this case study to honor confidential-
238 ity. ACME Training's product offerings are based within
239 the aerospace field, specifically training aircraft pilots and
240 mechanics on individual aircraft programs. These programs
241 are taught using a variety of training methodologies and
242 modalities including asynchronous e-learning, synchronous
243 online instructor-led presentation, in-person instructor-led
244 training, practical on-aircraft training, and advanced full-
245 motion flight simulation. Pilot and mechanic programs that
246 lead to a regulatory-based certificate are highly standard-
247 ized and must follow an approved syllabus and meet spe-
248 cific performance-based objectives. Program courses that fit
249 within this regulatory space have specific requirements for
250 both instructional staff qualifications and training devices.

251 At the point in which the analysis and design phases of
252 this project took place, the organization delivered training
253 materials in three distinct ways. All asynchronous training
254 programs, collectively called "e-learning," were delivered
255 via a standalone direct-to-customer LMS. All instructor-led

256 training materials were delivered and presented via a set of
257 defined file folder paths through various global training loca-
258 tions. Only the instructors could present this material, and
259 the material was never shared directly with learners. Finally,
260 materials intended for learners were delivered either via
261 physical print materials or an iPad-specific e-reader appli-
262 cation. The three systems were separate and did not com-
263 municate with each other or share platform commonalities.

264 The ACME Training LMS represents the organization's
265 central, most visible viewpoint for both the client (learner)
266 and the instructional staff. It is also the primary user inter-
267 face for course schedulers and training management per-
268 sonnel. Each year, close to 50,000 people will utilize the
269 LMS. Learners will access materials before, during, and
270 after training via mobile and desktop user interfaces. Instruc-
271 tors will leverage the LMS's mobile and desktop platforms
272 every day to accomplish their job duties (i.e., grading). As
273 an example, for recurrent training courses, the learner will
274 receive pre-study materials in the forms of PDFs, video, and
275 short eLearning-based activities several weeks before the
276 in-person training begins through the LMS. As the learner
277 approaches the training date, the LMS provides pertinent
278 updates regarding training logistics (i.e., class location,
279 instructor assignment, hotel accommodations, etc.). Then
280 finally as the learner arrives at the training location and par-
281 ticipates in in-person activities, the LMS provides course
282 progress, instructor feedback, and remedial information
283 necessary for course success. These standard activities are
284 performed for each course taught throughout the organiza-
285 tion, representing approximately 10,000 different aircraft-
286 specific training courses offered weekly throughout each
287 calendar year.

288 Methods

289 A case study research design was deemed appropriate for
290 this study as the scope of work was bounded within a spe-
291 cific event, activity, or process (Creswell & Poth, 2016).
292 This case provided a unique opportunity for the first author
293 to embed themselves within events not extensively consid-
294 ered in the extant literature. Data was collected from many
295 mediums throughout the project's six-month analysis and
296 design phases, including direct observation, formal corre-
297 spondence (email, company messages), process document
298 artifacts, small breakout meetings, and informal communica-
299 tions via meetings, work sessions, and text messages. The
300 findings within this data and the authors' personal experi-
301 ence within the project are thus reflected in the case study's
302 narrative description below.

303 Qualitative case study methodology involving learning
304 management systems is not new. A recent systematic review
305 put forth 28 articles between 2008 and 2019 that performed

case study research of various LMS topics and subjects
(Turnbull et al., 2021). Interestingly within the investigation,
the authors identify that only 9 of the 28 describe using a
qualitative case-study research design within their method-
ology section. They conclude that *case study* is "often used
as a label of convenience in LMS research, rather than a
descriptor of a rigorous approach to research design" (Turn-
bull et al., 2021, p. 9).

This case study is bounded within a single case, the ini-
tial stages (analysis and design) of a corporate professional
training organization's LMS implementation. Stake (2005)
identifies case study as an appropriate research methodology
when researchers are interested in studying a phenomenon
bounded within a designated time and space. As the analysis
and design phases of the LMS project both exist within an
actual real-world timeline (i.e., months, years) as well as
representative phases of common models of instructional
design (Stefaniak & Xu, 2020) and human performance tech-
nology (Hardré, 2003), we believe the study to be appropri-
ately bounded. Secondly, this specific case study represents
what is known as an intrinsic case study (Stake, 1995). A
case study is referred to as intrinsic when the phenomena,
in this case the analysis and design stages of an LMS imple-
mentation, is a unique opportunity for specific inquiry.
This inquiry is only made possible due to the authors' own
direct involvement within the corporate project. While this
brings about certain limitations which will be discussed in
a later section, the unique access provides us the ability to
research what would have otherwise been an inaccessible
area of inquiry, which is reflected in that none of the articles
highlighted within Turnbull's systematic review of the topic
included corporate environments and professional training
organizations. The following research questions guide the
case study:

1. How does the project team begin and carry out the pro-
cess of an organizational analysis?
2. How does a team convey systems thinking to a large
organization?

Case Study

Project Genesis

The project's genesis began with the organization's learn-
ing experience architect who set out to do some in-train-
ing course observations. Through these observations, they
quickly identified significant challenges when using training
materials both in the classroom and on provided tablet com-
puters for both the instructor and learner. ACME was using
an amalgamation of tablet applications, server-based file
folders, and several business enterprise systems to facilitate

354 the scheduling of courses, distribution of course materials to
 355 instructors and learners, formative assessment, and issuing
 356 grades. With so many disparate systems interconnected, this
 357 created an overly complicated experience both for learners
 358 in terms of usability and for instructors in terms of facilitation
 359 and content delivery. For instance, in a single course an
 360 instructor or learner would be required to log into multiple
 361 systems at different points throughout the training experience
 362 to access necessary course tools. And once accessed,
 363 there was no clear indication to instructors or learners about
 364 what content should be used where and to what extent. Additionally,
 365 the grading process for the instructor appeared to be overly
 366 burdensome and led to delays in learners receiving their end-of-course
 367 certificates.

368 In addition to the learning experience challenges, the
 369 architect observed many situations in which the assessment
 370 methods were not well-aligned with the course's stated
 371 objectives. For instance, several courses specifically listed
 372 performance-based training objectives to be accomplished
 373 within a simulation environment. The simulation software
 374 utilized in the training of these objectives had been designed
 375 to measure time of learner tasks, actions, and physical performance.
 376 Still, there was no means to utilize this data in a meaningful
 377 way during learner assessments as the simulation system and the
 378 assessment system were not connected. Rather, an instructor
 379 would rate these performance-based tasks on a four-point scale
 380 based on their observations while teaching within the simulated
 381 environment.

382 Making a Team

383 The architect, having extensive knowledge of the capabilities
 384 of multiple LMS systems, submitted a proposal to upper
 385 management through his organization's senior vice president.
 386 The proposal put forth a project to address the challenges
 387 mentioned above and improve the instructor and client's user
 388 experience and assessment methods via a new LMS platform.
 389 In this proposal the architect also included several technical
 390 capabilities the LMS could provide that were in line with
 391 established corporate initiatives such as collecting data to
 392 assist in making strategic business decisions.

393 The LMS project was pitched to the senior vice president-level
 394 staff members and was quickly determined to be in line with
 395 the recent goals put forth by the newly established C-level
 396 leadership. In the proposal, the learning experience architect
 397 proposed the creation of a cross-functional project team which
 398 could lead the project as a dedicated working group to take
 399 the project from initial analysis to the development of a proof
 400 of concept/initial prototype. From the authors' experience,
 401 this type of work in the past would have normally been
 402 accomplished by the information technology division (ITD),
 403 and the suggestion to allow for a

cross-functional team to operate at this capacity was new
 for the company.

404 Developing a cross-functional team that involves stakeholders
 405 and ITD members at the initial stages aligns with the suggestions
 406 from Moore and Johnson (2017) for how ITD can foster
 407 innovation within an organization. The executive team expressed
 408 interest in trying something atypical and approved the creation
 409 of the working group, henceforth known as the project team.
 410 Each executive vice president was tasked with identifying a
 411 member from their respective division to participate on the
 412 project team. After a few weeks, the team was finalized to include
 413 six individuals: the learning experience architect, a senior business
 414 analyst, two associate-level business analysts, a full stack
 415 developer, and the informational technology lead for the training
 416 operations divisions. The project team was then given a deadline
 417 of one year to produce a functional product (LMS) capable of
 418 implementation in three pre-identified aircraft programs as an
 419 "Alpha run." The costs associated with the project were to be
 420 allocated within each respective division's overall operational
 421 budgets; budgets already included dollars set aside for travel,
 422 workgroup events, and internal development. No capitalized
 423 single-cost figure was budgeted for functional product development.
 424 Beyond these elements, the executive vice president presented
 425 the team with the following LMS expectations:
 426

- 427 1. An improved client and instructor user experience; 428
- 429 2. The means to measure speed, timeliness, and accuracy
 430 when assessing performance; 430
- 431 3. A solution to provide current schedules and course progress
 432 to individual learners; and 432
- 433 4. The ability to export aggregated data relevant to meaningful
 434 known performance indicators which could be filtered based
 435 on a specific training program, demographics, customer type,
 436 and aircraft category. 436

437 It is important to note at this point that although the above
 438 elements were the project goals for the LMS project, the remainder
 439 of this article will not be covering how the LMS met these goals,
 440 but rather how the project team performed the necessary analysis
 441 to meet these stated goals (Fig. 1). 441

442 The Team Gets to Work

443 From the onset of project team meetings, it was clear that the
 444 prospect of implementing a new LMS represented a considerable
 445 shift in organizational tasks across nearly the entire enterprise.
 446 As such, the project team rapidly launched into a series of
 447 analytic activities that considered the various levels of management
 448 and front-line personnel throughout the organization and how
 449 each division would be influenced by the design, development,
 450 and delivery of the final training product. 450
 451

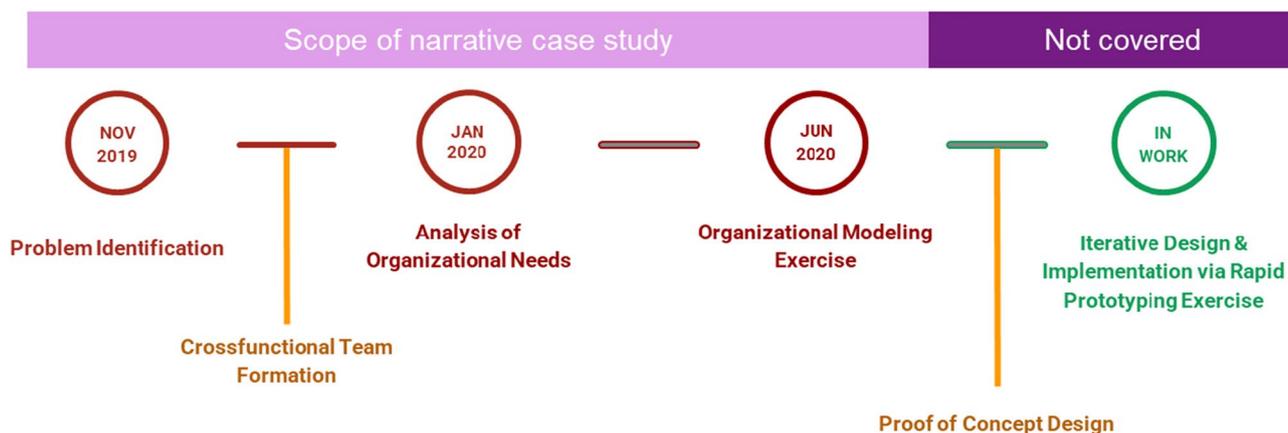


Fig. 1 Case Study Project Scope

452 Analysis at Leadership Level

453 In line with existing research, the project team started their
 454 analysis with high-level leadership to better understand
 455 what leadership perceived as the needs for the greater enter-
 456 prise (Ragu-Nathan et al., 2004). The team first met with
 457 the senior-level leaders who approved the initial feasibility
 458 assessment (a component of this exercise) and had chosen
 459 the project team members. This leadership level oversaw
 460 various strategic initiatives but was removed from the tactical
 461 day-to-day workings of the training centers. This initial
 462 meeting focused on broad, high-level requirements which
 463 generally centered around access to meaningful business and
 464 learning metrics, reporting functionality, and the capability
 465 of parsing data in real time.

466 The project team then carried out several smaller one-on-
 467 one or one-on-few breakout meetings with individual senior
 468 leaders and members of their respective teams who the
 469 senior leaders themselves chose. These meetings were con-
 470 ducted via 30- to 45-minute video teleconferences, where an
 471 open ended three-question agenda was asked to each group.
 472 The questions included the following: When you think learn-
 473 ing management system, what do you think of? How do you
 474 feel an LMS will help the organization? How do you feel the
 475 LMS will affect your personal work? These questions were
 476 used to begin an open dialogue within the smaller groups.

477 The project team identified that several of the senior lead-
 478 ers and their teams did not fully grasp the scope and magni-
 479 tude of an LMS outside of the basic use case of facilitating
 480 course content delivery across multiple platforms. Much of
 481 the observed confusion within these teams appeared to be a
 482 conceptual misunderstanding of what an LMS could provide
 483 for a professional training organization. This understand-
 484 ing appeared to have stemmed from an unfamiliarity with
 485 current state technological capabilities and instructional
 486 material development processes. Nearly every meeting's

487 final 10 minutes, several of which went over the allotted
 488 time, transitioned to a more open-forum, in-depth idea ses-
 489 sion. Some of these idea sessions spun into longer one-on-
 490 one conversations with participants who appeared motivated
 491 to assist in the LMS project. These idea sessions helped the
 492 project team better understand what senior leadership and
 493 their respective teams were actually looking for in an overall
 494 enterprise solution, regardless of perceived LMS preconcep-
 495 tions. This gave the project team the necessary context to
 496 create a project charter, detailed requirements document, and
 497 preliminary responsibility/accountability (RACI) matrix.

498 The following features were identified within the initial
 499 requirements document: the LMS would act as the primary
 500 touch point between the organization and its learners (organ-
 501 izationally called clients); the LMS would provide a means
 502 to better understand the usage and effectiveness of training
 503 products and training efficacy; and finally, the LMS would
 504 be leveraged to analyze training and user data to increase
 505 potential market opportunities.

506 After the experience of this initial analysis at the organi-
 507 zational level, the project team anticipated a similar experi-
 508 ence when beginning to work with various other levels
 509 throughout the organization. That is, they predicted that
 510 many individuals who would benefit from the LMS would
 511 not be mindful of the fact that an LMS was a viable solution.
 512 The project team determined the following: for the project to
 513 be successful they would have to clearly present the benefits
 514 of an LMS across multiple organizational levels consider-
 515 ing both extensive organizational processes and internal cul-
 516 tures. In subsequent internal project team meetings, the pro-
 517 ject team also identified a compounding difficulty inherent to
 518 the project's goals: the project's technical detail. The project
 519 team recognized that for a vast portion of the enterprise,
 520 the use of complicated terminology and technical language
 521 would negatively affect comprehension of LMS benefits.

522	Systems Thinking		
523	As the LMS represented a major change to the organiza-	To engage the end users and create a more representative	573
524	tion at nearly every level, a systems approach was recog-	understanding of organizational needs, the project team	574
525	nized as an appropriate way to analyze the current state,	developed an interview protocol to be used as additional	575
526	beyond just the senior leadership perspective. A systems	front-line stakeholders were added to conversations. For a	576
527	approach is based on the understanding that every change	month, the project team conducted nearly 40 information-	577
528	potentially affects every aspect of the organization (Kotler,	gathering sessions with individuals at various levels of the	578
529	1992; Stefaniak, 2020). Additionally, as the actual outputs	organization who would be affected by the implementation	579
530	of the organization (training methods and modalities) would	of the LMS. The interviews were conducted over the phone	580
531	not be changing, the scope of the LMS project was truly	and in person. The interviews would start with sharing the	581
532	centered around the processes associated with instructional	project charter's vision statement, and then a series of open-	582
533	content, namely delivery capabilities across platforms, and	ended questions similar to those asked of the senior leader-	583
534	better access to training materials. As a systems approach	ship were asked. Meeting notes were collected, and inter-	584
535	emphasizes processes instead of outputs (Kotler, 1992), it	view responses were sorted into broad categories associated	585
536	seemed to the project team that a systematic design approach	with the nine performance variables. From these meetings,	586
537	would be ideal.	the project team identified the following key takeaways:	587
538	Simplicity in Communication		
539	To address the challenges associated with the technical	1. The company's published core values/road map did not	588
540	nature of the LMS conversations, the project team aimed to	clearly articulate how management and job performers	589
541	facilitate the broader enterprise meetings with a framework	can contribute to organizational goals.	590
542	that they felt would look visually intuitive when presented	2. The processes which include training delivery were	591
543	to various levels of leadership while also providing enough	included within the information technology space, thus	592
544	detail for later development action and overall project man-	estranging it from the training providers themselves.	593
545	agement. The project team settled on the nine performance	3. Information technology processes were negatively	594
546	variables model by Rummler (Ramias & Rummler, 2009;	impacting technology use in the learning environment	595
547	Rummler & Brache, 2013; Wilmoth et al., 2014). Rummler's	for both job performers and learners/clients.	596
548	model is among the foundational models for the field of	4. The company was not leveraging data collected dur-	597
549	human performance technology and is popular amongst	ing training events to improve training materials or the	598
550	practitioners looking to change organizations that affect cen-	learning experience.	599
551	tral processes. The team selected this approach because the		
552	model likens organizations to ecosystems, in that every com-	Limitations	600
553	ponent is interrelated, which the project team closely identi-	The main limitation of this study is that it focused on the first	601
554	fied with. Additionally, the model appeared to flow well with	author's lived experiences within a specific project team.	602
555	the mind mapping/project management software the project	While that is a limitation – it is also an opportunity to share	603
556	team used to facilitate meetings and create actions.	lessons learned that may be helpful for other practitioners	604
557	In Rummler's nine performance variables model, the	facing similar challenges. While the focus was on a profes-	605
558	organizational analysis has three levels: the organizational	sional training organization, the needs and challenges are	606
559	level, the process level, and the job/performer level. The	common to higher education institutions.	607
560	model details nine performance variables under the goals,	Another limitation is that this article only covers the	608
561	design, and management categories. At the job/performance	overall LMS project analysis phase at ACME Training. Ele-	609
562	level, a linear logic begins with input to the performer, the	ments seemingly significant at the analysis phase could turn	610
563	performer then performs a task based on the input, this is	out to be trivial. In a more advanced project stage, new ele-	611
564	represented as an output, and outputs result in consequences.	ments will be identified that significantly affect the findings	612
565	Subsequently, a feedback loop communicates consequences	described above. Additionally, while this study represents the	613
566	back to the performer to represent either task success or fail-	analysis phase of an LMS development and implementation	614
567	ure (Wilmoth et al., 2014). This last element was of critical	project, a basic assumption exists that an LMS was necessary	615
568	importance for the scope of the LMS as the system's use	to address known organizational challenges. Those within	616
569	would have to be meaningful to performers at the job level	the HPT community would likely find this initial action, to	617
570	while still providing the necessary organization and process	select an LMS in concept before analysis, to be not in line	618
571	variables for their respective levels.	with comprehensive HPT models put forth, such as Van Tiem	619

AQ4 (2012) and Stefaniak (2020). As such, this study being bound
 621 within a specific context and presented in a narrative form
 622 of a lived experience aims to assist those taking on projects
 623 within similar contexts or settings.

624 Conclusions

625 This case study documented an LMS selection process at
 626 ACME Training. Several themes emerged by implementing
 627 a human performance framework, including project team
 628 functionality and the use of systems thinking in organiza-
 629 tional contexts.

630 Creating buy-in from stakeholders is a critical component
 631 of any project. There are multiple strategies to create buy-
 632 in, but all involve a committed engagement of stakeholders
 633 at various stages of the project cycle (Boudreau & Robey,
 634 2005; Moore & Johnson, 2017; Prinsloo, 2018; Wing et al.,
 635 2017)). In this project, the buy-in creation started with the
 636 project team formation. First, the project team was formed
 637 with stakeholders from across the organization. Integrat-
 638 ing different perspectives in the project team increases the
 639 likelihood of aligning the final product with user needs and
 640 creating buy-in from stakeholders in the finished product
 641 (Mcgill & Klobas, 2009; Moore & Johnson, 2017; Trkman,
 642 2010). (Second, the project team was structured with a shared
 643 governance that would foster a sense of collaboration and
 644 shared ownership (Prinsloo, 2018; Wing et al., 2017). The
 645 project team had no established leader; this was by design
 646 as each member of the team represented relative expertise
 647 within their division. An example of collaboration during
 648 meetings was when the learning experience architect facili-
 649 tated the meetings focused on instructional objectives. The
 650 IT lead would typically lead the conversation for meetings
 651 discussing information technology processes and protocols.
 652 This developed mutual respect and fostered a collaborative
 653 atmosphere that underpinned the project team's work.

654 This project also provided insights into the role of sys-
 655 tems thinking within organizational contexts. Organizations
 656 are complex and have multiple interconnected relationships,
 657 and systems thinking is a helpful way to understand these
AQ5 relationships (Cabrera & Colosi, 2008; Moore, 2022; Peck,
 659 2019; Sockman et al., 2019). The research member of the
 660 project group consistently observed that in general, partici-
 661 pants were able to conceptualize the systematic nature of the
 662 potential LMS implementation and correctly identify how
 663 actions and reactions might occur across the enterprise via
 664 the mapping exercise or discussions around Rummler's vari-
 665 ables. However, almost universally, participants place them-
 666 selves at the system's center and appear to have difficulty
 667 conceptualizing otherwise, especially when elements are
 668 twice removed from their personal tasks and responsibility.
 669 This was represented in various meetings when individuals

would speak, draw, or write out a process to assist in a map-
 ping exercise. There are likely a plethora of reasons for this
 finding, yet they exist beyond the scope of this work.

670
 671
 672
 673 While most participants could identify the primary nodes
 674 of the organizational systematic architecture or ecosystem,
 675 often represented by bubble charts with names and posi-
 676 tions or processes in them, few people showed interest in
 677 the lines between the nodes, which consistently represented
 678 the technical means for information and data transfer. The
 679 project team expected this second point after initial discus-
 680 sions showed an aversion to overall technical communica-
 681 tion. Further research is necessary to determine why most
 682 individuals who participated showed a relative aversion to
 683 conversations and processes that were overly technical in
 684 nature concerning the LMS. Gaps may exist within profes-
 685 sional communities of practice and extant literature regard-
 686 ing the terminology necessary to discuss technical learning
 687 platforms (i.e., LMS) with those not involved in day-to-day
 688 LMS use and administrative efforts.

689 We have documented this case study because we believe
 690 the elements described provide potential guidance for other
 691 researchers and practitioners to leverage HPT and ID prin-
 692 ciples within collaborative settings with the potential for
 693 elevated levels of organizational success. We encourage oth-
 694 ers to build off our work, document their processes in LMS
 695 selection and implementation, and further contribute to the
 696 scholarship in this vital area.
 697

698 Declarations

Conflict of Interest The authors declare that they have no conflict of
 699 interest or competing interests related to this or related works.
 700

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 702

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